## HUBBARD COMMUNICATIONS OFFICE Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 7 DECEMBER 1974

Remimeo

HCO P/L 9 MAY 74 RE-ESTABLISHED

CANCELLATION OF HCO P/L 12 NOV 74 "PROD ORG REINSTATED"

## PROD ORG, ESTO AND OTHER SYSTEMS RECONCILED REINSTATED

HCO P/L of 12 Nov 74 suspended HCO P/L 9 May 74 which put an Executive Council back into an org.

The suspension was temporary.

What happened was that, at least in some orgs, the Product Officer immediately began to Product Officer GI only. Delivery stats crashed in those orgs.

Obviously the OES is vital as a Product Officer of divisions 3, 4, 5 and 6.

Thus any org that reverted to having only a Product and Org Officer and no HES or OES must reinstate the HES and OES and, as available, their Org Officers.

Delivery alone provides the exchange for GI and GI which is not at once earned is a liability.

There obviously must be an OES to ensure volume and quality delivery and, through Div 6, new people into the org.

Orgs must become exchange oriented.

L. RON HUBBARD FOUNDER

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